

Reasons to look at the housing market today!

- MORTGAGE RATES Mortgage rates are extremely competitive. These rates alone make the argument to buy now!
- HIGH BUYER INTEREST As was expected, home buying and selling prospects
 drastically improved in October 2020 from pandemic lows. With unusually high
 buyer interest this late in the homebuying season, buyers are moving much
 faster than this time last year to beat out competition and lock in low mortgage
 rates.
- <u>TIME ON THE MARKET</u> Time on the market for a typical home is 14 days shorter than this time last year. Buyers are serious and acting quickly.
- LOW COMPETITION FOR SELLERS The inventory of newly listed properties declined by 13.8% nationally over the past year. Sellers who face little competition amongst each other may find selling their home easier this fall season than is typical.

303-257-3615

Call us today! It may be your best time to find your Dream Home

Terry Cain - Realtor ®

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